

ADVANTAGES OF SELLING TO GUIDEWAY

SELLING WITH A REAL ESTATE AGENT

If you find a buyer willing to make expensive repairs or upgrades, the offer price is typically low.

You pay 6% of the sale price to real estate agents. For example, on a \$100,000 house, you pay \$6,000. On a \$200,000 house, you pay \$12,000.*

In Kansas City it takes agents an average of 98 days to sell your house, including preparation time and the closing period. If your house requires repairs or upgrades, it can take longer or may not sell at all.

In Kansas City it takes real estate agents an average of 54 days to find a buyer.*

Most buyers want a house in good condition. If your house requires expensive repairs or upgrades, buyers are less likely to buy your house.

Most buyers will need to get a bank appraisal of the home's value. If the value is less than the buyer's offer, the buyer may not be able to buy your house.

As many as 33% of buyers cancel the deal because of defects found during inspection and 21% because they can't get bank financing.**

The good real estate agents are not always accessible because they represent a lot of sellers and buyers. Sometimes they assign assistants or less experienced agents to help you.

There are too many steps to list here. You need to find an agent, sign an agent contract, allow a parade of buyers into your home and satisfy all contract contingencies.

Typical buyers won't buy short-sale or pre-foreclosure houses.

SALE PRICE

FEES

SPEED & CONVENIENCE

FINDING A BUYER

HOUSE CONDITION

BANK APPRAISALS

DELAYS

CUSTOMER SERVICE

THE SELLING PROCESS

FORECLOSURES

SELLING TO GUIDEWAY

Repairs are not a factor, which allows us to pay a fair market price.

Our service is **FREE**. No agent commissions. You pay us nothing.

You can sell fast. We can buy in cash within 10 days. If you're not ready to sell, we can wait.

It takes **ZERO** days with us. We are the buyer. No need to list your house for sale or find buyers.

No need to make repairs. You can even leave your trash behind! We buy regardless of condition.

An appraisal is not required.

No delays. No picky buyers. No inspectors. No banks. No real estate agents. Just us.

We guarantee accessibility. Our most experienced staff is available 7 days a week from 8AM to 9PM.

We have a simple 3-step process and unlike signing a contract with an agent, you have no obligation to us.

We buy short-sale and pre-foreclosure houses.